# American options <br> in a non-linear incomplete market model 

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## Features of the market

- The risky asset is subject to default (or an exogenous credit event).
- The market is incomplete : not every European contingent claim is replicable.
- The market is non-linear : the dynamics of the wealth process have a non-linear (possibly non-convex) driver.
The non-linearity of the driver can encode a number of market imperfections : different lending and borrowing interest rates, repo rates, impact of a large investor ...


## Goal

Study the superhedging of American options in such non-linear incomplete market models.

The case where the pay-off process of the American option is not necessarily right-continuous is beyond this talk.
We will present :

- a duality result for the seller of the option in terms of a non-linear stochastic problem of control and stopping
- infinitesimal characterization in terms of a non-linear constrained reflected BSDE under the initial probability $P$.

The proofs are not based on convex duality.

# A motivating example : <br> Non-linear incomplete market with default 

- Let $T>0$ be a fixed terminal horizon.
- Let $(\Omega, \mathcal{G}, P)$ be a complete probability space.
- Let $W$ be a one-dimensional Brownian motion.
- $\vartheta$ is a random variable which models a default time (or the time of a credit event).
- Let $N$ be the process defined by $N_{t}:=\mathbf{1}_{\vartheta \leq t}$ for all $t \in[0, T]$
- Let $\mathbb{G}=\left\{\mathcal{G}_{t}, t \geq 0\right\}$ be the (augmented) filtration generated by $W$ and $N$.
- Let $M$ be the compensated martingale defined by

$$
M_{t}:=N_{t}-\int_{0}^{t} \lambda_{s} d s, \quad t \geq 0
$$

where $\lambda_{s} \geq 0$ is the intensity process.

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- We assume that $W$ is a $\mathbb{G}$-Brownian motion (immersion property).

We consider a market with :

- a risky asset $S=\left(S_{t}\right)_{0 \leq t \leq T}$ with (exogenously) modelled price process

$$
d S_{t}=S_{t^{-}}\left(\mu_{t} d t+\sigma_{t} d W_{t}+\beta_{t} d M_{t}\right) \text { with } S_{0}>0
$$

The processes $\sigma, \mu$, and $\beta$ are predictable bounded with $\sigma_{t}>0$ and $\beta_{\vartheta}>-1$.

- At least one riskless asset.
- An investor, endowed with an initial wealth $x \in \mathbb{R}$.
- At each time $t$, the investor chooses the amount $\varphi_{t}$ of wealth invested in the risky asset (where $\varphi \in \mathbb{H}^{2}$ ).
- The wealth process $V_{t}^{x, \varphi}$ (or simply $V_{t}$ ) satisfies the following forward dynamics :

$$
-d V_{t}=f\left(t, V_{t}, \varphi_{t} \sigma_{t}\right) d t-\varphi_{t} \sigma_{t} d W_{t}-\varphi_{t} \beta_{t} d M_{t} ; \quad V_{0}=x
$$

where $f$ is a nonlinear (possibly non-convex) Lipschitz driver.

Example of non-linear incomplete market model
Black and Scholes-type market model with a (possible) default on the risky asset (incompleteness) and different rates for borrowing $R_{t}$ and lending $r_{t}$ (non-linearity)

- risk-free assets $\left(B_{t}^{1}\right)$ and $\left(B_{t}^{2}\right)$ with

$$
d B_{t}^{1}=B_{t}^{1} r_{t} d t \quad d B_{t}^{2}=B_{t}^{2} R_{t} d t
$$

- a risky asset $\left(S_{t}\right)$ with

$$
d S_{t}=S_{t} \mu_{t} d t+S_{t} \sigma_{t} d W_{t}+S_{t-} \beta_{t} d M_{t}
$$

- And the constraints : the riskless asset ( $B_{t}^{1}$ ) can only be bought, and the riskless asset ( $B_{t}^{2}$ ) can only be sold.

The self-financing condition :

$$
-d V_{t}=-\left(\left(V_{t}-\varphi_{t}\right)^{+} r_{t}-\left(V_{t}-\varphi_{t}\right)^{-} R_{t}+\mu_{t} \varphi_{t}\right) d t-\varphi_{t} \sigma_{t} d W_{t}-\varphi_{t} \beta_{t} d M_{t}
$$

We see that the driver is non-linear.

Examples (continued) :

- linear driver

$$
f\left(t, V_{t}, \varphi_{t} \sigma_{t}\right)=-r_{t} V_{t}-\left(\mu_{t}-r_{t}\right) \varphi_{t}=-r_{t} V_{t}-\theta_{t} \varphi_{t} \sigma_{t},
$$

where $r_{t}$ is the risk-free interest rate, and $\theta_{t}=\left(\mu_{t}-r_{t}\right) \sigma_{t}^{-1}$.

## Examples (continued) :

- linear driver

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f\left(t, V_{t}, \varphi_{t} \sigma_{t}\right)=-r_{t} V_{t}-\left(\mu_{t}-r_{t}\right) \varphi_{t}=-r_{t} V_{t}-\theta_{t} \varphi_{t} \sigma_{t}
$$

where $r_{t}$ is the risk-free interest rate, and $\theta_{t}=\left(\mu_{t}-r_{t}\right) \sigma_{t}^{-1}$.

- different borrowing and lending interest rates $R_{t}$ and $r_{t}$ with $R_{t} \geq r_{t}$ :
$f\left(t, V_{t}, \varphi_{t} \sigma_{t}\right)=-r_{t} V_{t}-\varphi_{t}\left(\mu_{t}-r_{t}\right)+\left(R_{t}-r_{t}\right)\left(V_{t}-\varphi_{t}\right)^{-}$.
- taxes on the profits
- literature on counterparty risk

$$
f\left(t, V_{t}, \varphi_{t} \sigma_{t}\right)=-r_{t}\left(V_{t}-\varphi_{t}\right)^{+}+R_{t}\left(V_{t}-\varphi_{t}\right)^{-}-l_{t} \varphi_{t}^{-}+b_{t} \varphi_{t}^{+}-\varphi_{t} \mu_{t}
$$

- the effect of a large seller on the default intensity; ...

Whatever the form of the driver $f$, this non-linear market is incomplete.
Let $\eta \in L^{2}\left(G_{T}\right)$ be the terminal pay-off of a European option.
It might not be possible to find $(x, \varphi)$ in $\mathbb{R} \times \mathbb{H}^{2}$ such that

- $V^{x, \varphi}$ satisfies the self-financing condition and
- $V_{T}^{X, \varphi}=\eta$ (terminal condition)

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- $V^{x, \varphi}$ satisfies the self-financing condition and
- $V_{T}^{X, \varphi}=\eta$ (terminal condition)

Indeed, the pricing Backward SDE

$$
-d V_{t}=f\left(t, V_{t}, Z_{t}\right) d t-Z_{t} d W_{t}-Z_{t} \sigma_{t}^{-1} \beta_{t} d M_{t} ; \quad V_{T}=\eta
$$

might not be well-defined.
(Here, we have set as usual $Z_{t}:=\varphi_{t} \sigma_{t}$.)

Models of financial markets : Vocabulary

| linear complete | linear incomplete |
| :---: | :---: |
| non-linear complete | non-linear incomplete |

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## Superhedging price of American options

Let $\mathcal{T}$ be the set of all stopping times (a.s. in $[0, T]$ ).

Let $\xi \in S^{2}$ be a given RCLL adapted pay-off process.

Seller's superhedging price at time 0

$$
u_{0}:=\inf \left\{x \in \mathbb{R}: \exists \varphi \in \mathbb{H}^{2} \text { with } V_{\tau}^{x, \varphi} \geq \xi_{\tau}, \forall \tau \in \mathcal{T}\right\} .
$$

## Dual characterization of the seller's price

Under a suitable integrability assumption on the pay-off process $\left(\xi_{t}\right)$ and a suitable assumption on $f$ ensuring that $\mathscr{E}^{f}(\cdot)$ is monotone, we have

## Theorem (Pricing-hedging duality for the seller)

The superhedging price $u_{0}$ for the seller of the American option satisfies

$$
u_{0}=\sup _{Q \in \mathcal{Q} \tau \in \mathcal{T}} \sup _{\mathscr{E}_{Q, 0, \tau}}^{f}\left(\xi_{\tau}\right) .
$$

## Main objects of the duality formula

| Linear case | Non-linear case (f non-linear) |
| :---: | :---: |
| Linear operator $E_{R}(\cdot)$ | Non-linear operator $\mathscr{E}_{Q}^{f}$ |
| Martingale (with respect to $\left.E_{R}(\cdot)\right)$ | Martingale (with respect to $\mathscr{E}_{Q}$ ) |
| Set of martingale measures $\mathscr{R}$ | Set of measures $\mathscr{Q}$ |


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## Non-linear $f$-evaluation under $Q$

Let $Q$ be a probability measure equivalent to $P$.
By the predictable representation property ${ }^{1}$, its density process $\left(\zeta_{t}\right)$ satisfies

$$
d \zeta_{t}=\zeta_{t^{-}}\left(\alpha_{t} d W_{t}+v_{t} d M_{t}\right) ; \zeta_{0}=1
$$

where $\left(\alpha_{t}\right)$ and $\left(v_{t}\right)$ are predictable processes with $v_{\vartheta \wedge T}>-1$ a.s.
By Girsanov's theorem,

- $W_{t}^{Q}:=W_{t}-\int_{0}^{t} \alpha_{s} d s$ is a Brownian motion under $Q$, and
- $M_{t}^{Q}:=M_{t}-\int_{0}^{t} v_{s} \lambda_{s} d s$ is a martingale under $Q$.

1. cf. Kusuoka (1999), Jeanblanc and Song (2015)

Let $Q$ be a probability measure equivalent to $P$.

- Let $\eta \in L_{Q}^{2}\left(\mathcal{G}_{T}\right)$
- Consider the pricing BSDE (under $Q$ )

$$
-d X_{t}=f\left(t, X_{t}, Z_{t}\right) d t-Z_{t} d W_{t}^{Q}-K_{t} d M_{t}^{Q} ; \quad X_{T}=\eta
$$

2. in $S_{Q}^{2} \times \mathbb{H}_{Q}^{2} \times \mathbb{H}_{Q, \lambda}^{2}$

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- Let $(X, Z, K)$ be the unique solution ${ }^{2}$ of the BSDE (under $Q$ ).

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## $f$-evaluation under $Q$

For $t \in[0, T]$, we call $f$-evaluation under $Q$ (at time $t$ ), denoted by $\mathscr{E}_{Q, t, T}$, the operator defined by :

$$
\mathscr{E}_{Q, t, T}^{f}(\eta):=X_{t}
$$

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Remark : Note that Shige Peng's $g$-expectation is a particular case (applications in risk measures).

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| Set of martingale measures $\mathscr{R}$ | Set of measures $\mathscr{Q}$ |

## Definition (Martingale with respect to $\mathscr{E}_{Q}{ }^{\text {( }}$ )

Let $\left(Y_{t}\right) \in \mathbb{S}_{Q}^{2}$.
The process $\left(Y_{t}\right)$ is called a (strong) $\mathscr{E}_{Q}^{f}$-martingale, denoted also $(f, Q)$-martingale, if
$\mathscr{E}_{Q, \sigma, \tau}^{f}\left(Y_{\tau}\right)=Y_{\sigma}$ a.s. for all stopping times $\sigma, \tau$ such that $\sigma \leq \tau$.

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$$

The notion of strong $\mathscr{E}_{Q}$-supermartingale is defined in a similar manner.

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## Definition (The set $\mathscr{Q}$ )

An equivalent probability measure $Q$ is in $\mathscr{Q}$ if : for all $x \in \mathbb{R}$, for all $\varphi \in \mathbb{H}^{2} \cap \mathbb{H}_{Q}^{2}$, the wealth process $V^{x, \varphi}$ is a (strong) $\mathscr{E}_{Q}$-martingale.

## Definition (The set $\mathscr{Q}$ )

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## Remarks :

- The set $\mathscr{Q}$ does not depend on the driver $f$.
- There is a one-to-one correspondence between the set $\mathscr{Q}$ and the set $\mathscr{R}$.

Under a suitable integrability assumption on $\left(\xi_{t}\right)$, and an additional assumption on $f$ to ensure the monotonicity of $\mathscr{E} f(\cdot)$, we have

## Theorem (Pricing-hedging duality for the seller)

$$
u_{0}=\sup _{Q \in \mathscr{Q}} \sup _{\tau \in \mathcal{T}} \mathscr{E}_{Q, 0, \tau}^{f}\left(\xi_{\tau}\right)
$$

# Intermediary results in the proof of the duality for the seller 

## The dual value problem

$\longrightarrow$ Passes through the study of the dual value problem.
Let $X(S)$ be the value at a given stopping time time $S$ of the dual problem, that is,

$$
X(S):=e s s \sup _{Q \in \mathscr{Q}} \text { ess } \sup _{\tau \in \mathcal{T}_{S}} \mathscr{E}_{Q, S, \tau}^{f}\left(\xi_{\tau}\right) \text { a.s. }
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$$

This is a non-linear mixed control/stopping problem.

## Main steps

(1) Aggregation step
(2) Minimality characterization
(3) Non-linear optional decomposition
(4) Pricing-hedging duality

Study the dual problem

$$
X(S):=e s s \sup _{Q \in \mathscr{Q}} \text { ess } \sup _{\tau \in \mathcal{T}_{S}} \mathscr{E}_{Q, S, \tau}^{f}\left(\xi_{\tau}\right)=X_{S} \quad \text { a.s. }
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(1) Aggregation step
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## Theorem (Minimality characterization)

- The dual value process $\left(X_{t}\right)$ is the smallest non-linear $\mathscr{E}_{Q}$-supermartingale for all $Q \in \mathscr{Q}$, dominating the pay-off process $\left(\xi_{t}\right)$.

$$
X(S):=e \operatorname{ess} \sup _{Q \in \mathscr{Q}} \text { ess } \sup _{\tau \in \mathcal{T}_{S}} \mathscr{E}_{Q, S, \tau}^{f}\left(\xi_{\tau}\right)=X_{S} \quad \text { a.s. }
$$

(1) Aggregation step
(2) Minimality characterization
(3) Non-linear optional decomposition
$\rightarrow$ Structure of the processes which are non-linear
supermartingales (simultaneously) in all the auxiliary models
(4) Pricing-hedging duality

## Theorem (Non-linear optional decomposition)

Let $\left(\chi_{t}\right)$ be an RCLL non-linear optional $\mathscr{E}_{Q}^{f}$-supermartingale for all $Q \in \mathscr{Q}$.
Then, there exist :

- a unique adapted process $Z \in \mathbb{H}^{2}$,
- a unique nondecreasing optional RCLL process $h$ with $h_{0}=0$, such that

$$
-d \chi_{t}=\underbrace{f\left(t, \chi_{t}, Z_{t}\right) d t}_{\text {non-linear part }}-\underbrace{Z_{t} \sigma_{t}^{-1}\left(\sigma_{t} d W_{t}+\beta_{t} d M_{t}\right)}_{\text {martingale part }}+d h_{t} .
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Moreover, the converse statement holds.

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$$

Moreover, the converse statement holds.
Literature : (linear case) El Karoui and Quenez (1995); Kramkov (1996);
Föllmer and Kabanov (1998).
(non-linear case) Bouchard, Possamaï, and Tan (2016); Possamaï, Tan, Zhou
(2018).M G Ouenez Sulem (20>0)

$$
X(S):=e \operatorname{ess} \sup _{Q \in \mathscr{Q}} \text { ess } \sup _{\tau \in \mathcal{T}_{S}} \mathscr{E}_{Q, S, \tau}^{f}\left(\xi_{\tau}\right)=X_{S} \quad \text { a.s. }
$$

(1) Aggregation step
(2) Minimality characterization
(3) Non-linear optional decomposition
(4) Pricing-hedging duality and a first infinitesimal characterization

## 1st infinitesimal characterization

## Supersolution of a Reflected BSDE with optional

 non-decreasing processA process $Y \in S^{2}$ is said to be a supersolution of the optional Reflected BSDE with driver $f$ and obstacle $\left(\xi_{t}\right)$ if

- there exists $Z \in \mathbb{H}^{2}$ and
- there exists a nondecreasing optional RCLL process $h$, with $h_{0}=0$ and $E\left[\left(h_{T}\right)^{2}\right]<\infty$
such that

$$
\begin{array}{r}
-d Y_{t}=f\left(t, Y_{t}, Z_{t}\right) d t-\sigma_{s}^{-1} Z_{s}\left(\sigma_{s} d W_{s}+\beta_{s} d M_{s}\right)+d h_{t} ; \text { a.s. } \\
Y_{T}=\xi_{T} \text { and } Y_{t} \geq \xi_{t} \text { for all } t \text { a.s. }
\end{array}
$$

## Theorem (1st infinitesimal characterization)

The dual value process $\left(X_{t}\right)$ is the minimal supersolution of the Reflected BSDE with optional non-decreasing process.

## 2nd infinitesimal characterization

The 2nd infinitesimal characterization is due to the following result :
A process $\left(\chi_{t}\right)$ is an $f, Q$-supermartingale for all $Q \in \mathscr{Q}$

## iff

$\left(\chi_{t}\right)$ admits a non-linear optional decomposition
iff
$\left(\chi_{t}\right)$ admits a non-linear predictable decomposition with constraints.

## Reflected BSDE with constraints

- It is possible to characterize the seller's superhedging price as the minimal supersolution of a non-linear Reflected BSDE with constraints.
- This provides a connection to earlier literature on BSDE with jump constraints (Ma, Zhang, ...)


## Supersolution of a constrained Reflected BSDE

Let $\xi \in S^{2}$. A process $Y \in S^{2}$ is said to be a supersolution of the constrained reflected $B S D E$ with driver $f$ and obstacle $\xi$ if there exists a predictable process $(Z, K, A) \in \mathbb{H}^{2} \times \mathbb{H}_{\lambda}^{2} \times \mathcal{A}^{2}$ such that

$$
\begin{aligned}
& -d Y_{t}=f\left(t, Y_{t}, Z_{t}\right) d t-Z_{t} d W_{t}-K_{t} d M_{t}+d A_{t} \\
& Y_{T}=\xi_{T} \text { a.s. and } Y_{t} \geq \xi_{t} \text { for all } t \in[0, T] \text { a.s. } \\
& A .+\int_{0}^{c}\left(K_{s}-\beta_{s} \sigma_{s}^{-1} Z_{s}\right) \lambda_{s} d s \text { is non-decreasing, and, } \\
& \left(K_{t}-\beta_{t} \sigma_{t}^{-1} Z_{t}\right) \lambda_{t} \leq 0, t \in[0, T], d P \otimes d t \text {-a.e. }
\end{aligned}
$$

## Theorem (2nd infinitesimal characterization)

The seller's price $u_{0}$ is equal to the minimal supersolution $Y_{0}$ at time 0 of the constrained Reflected BSDE.

## Duality for the buyer

## Buyer's superhedging price at time 0

$$
\tilde{u}_{0}:=\sup \left\{z \in \mathbb{R}: \exists(\tau, \varphi) \in \mathcal{T} \times \mathbb{H}^{2} \text { with } \xi_{\tau} \geq-V_{\tau}^{-z, \varphi}\right\} .
$$

Buyer's superhedging price at time 0

$$
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$$

Theorem (Pricing-hedging duality for the buyer)
If $\left(\xi_{t}\right)$ is I.u.s.c., the superhedging price $\tilde{u}_{0}$ for the buyer of the American option satisfies

$$
\tilde{u}_{0}=\inf _{Q \in \mathscr{Q}} \sup _{\tau \in \mathcal{T}}-\mathscr{E}_{Q, 0, \tau}^{f}\left(-\xi_{\tau}\right)=\sup _{\tau \in \mathcal{T}} \inf _{Q \in \mathscr{Q}}-\mathscr{E}_{Q, 0, \tau}^{f}\left(-\xi_{\tau}\right) .
$$

(i.M., Quenez M.-C., and A. Sulem : European options in a non-linear incomplete market model with default, SIAM Journal on Financial Mathematics, 2020.
G.M., Quenez M.-C., and A. Sulem : American options in a non-linear incomplete market with default, Stochastic Processes and their Applications, December 2021.

