# American options in a non-linear incomplete market model

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Based on joint works with Marie-Claire Quenez (Paris), Agnès Sulem (Paris)

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#### Features of the market

- The risky asset is subject to default (or an exogenous credit event).
- The market is incomplete : not every European contingent claim is replicable.
- The market is non-linear : the dynamics of the wealth process have a non-linear (possibly non-convex) driver.
   The non-linearity of the driver can encode a number of market imperfections : different lending and borrowing interest rates, repo rates, impact of a large investor ...

#### Goal

Study the superhedging of American options in such non-linear incomplete market models.

The case where the pay-off process of the American option is **not** necessarily **right-continuous** is beyond this talk.

We will present :

- a duality result for the seller of the option in terms of a non-linear stochastic problem of control and stopping
- infinitesimal characterization in terms of a non-linear constrained reflected BSDE under the initial probability *P*.

The proofs are not based on convex duality.

# A motivating example : Non-linear incomplete market with default

- Let T > 0 be a fixed terminal horizon.
- Let  $(\Omega, \mathcal{G}, \mathbf{P})$  be a complete probability space.
- Let W be a one-dimensional Brownian motion.
- $\vartheta$  is a random variable which models a default time (or the time of a credit event).
- Let *N* be the process defined by  $N_t := \mathbf{1}_{\vartheta \le t}$  for all  $t \in [0, T]$
- Let G = {G<sub>t</sub>, t ≥ 0} be the (augmented) filtration generated by W and N.
- Let *M* be the compensated martingale defined by

$$M_t := N_t - \int_0^t \lambda_s ds, \quad t \ge 0,$$

where  $\lambda_s \ge 0$  is the intensity process.

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• We assume that *W* is a G-Brownian motion (immersion property).

We consider a market with :

 a risky asset S = (S<sub>t</sub>)<sub>0≤t≤T</sub> with (exogenously) modelled price process

$$dS_t = S_{t^-}(\mu_t dt + \sigma_t dW_t + \beta_t dM_t)$$
 with  $S_0 > 0$ .

The processes  $\sigma$ ,  $\mu$ , and  $\beta$  are predictable bounded with  $\sigma_t > 0$  and  $\beta_{\vartheta} > -1$ .

• At least one riskless asset.

- An investor, endowed with an initial wealth  $x \in \mathbb{R}$ .
- At each time *t*, the investor chooses the amount φ<sub>t</sub> of wealth invested in the risky asset (where φ ∈ ℍ<sup>2</sup>).
- The wealth process V<sub>t</sub><sup>x, φ</sup> (or simply V<sub>t</sub>) satisfies the following forward dynamics :

$$-dV_t = f(t, V_t, \varphi_t \sigma_t) dt - \varphi_t \sigma_t dW_t - \varphi_t \beta_t dM_t; \quad V_0 = x;$$

where *f* is a nonlinear (possibly non-convex) Lipschitz driver.

#### Example of non-linear incomplete market model

Black and Scholes-type market model with a (possible) default on the risky asset (incompleteness) and different rates for borrowing  $R_t$  and lending  $r_t$  (non-linearity)

• risk-free assets  $(B_t^1)$  and  $(B_t^2)$  with

$$dB_t^1 = B_t^1 r_t dt \qquad dB_t^2 = B_t^2 R_t dt$$

a risky asset (S<sub>t</sub>) with

$$dS_t = S_t \mu_t dt + S_t \sigma_t dW_t + S_{t-} \beta_t dM_t$$

And the constraints : the riskless asset (B<sup>1</sup><sub>t</sub>) can only be bought, and the riskless asset (B<sup>2</sup><sub>t</sub>) can only be sold.

The self-financing condition :

$$-dV_t = -\left((V_t - \varphi_t)^+ r_t - (V_t - \varphi_t)^- R_t + \mu_t \varphi_t\right) dt - \varphi_t \sigma_t dW_t - \varphi_t \beta_t dM_t$$

We see that the driver is non-linear.

Examples (continued) :

#### • linear driver

$$f(t, V_t, \varphi_t \sigma_t) = -r_t V_t - (\mu_t - r_t) \varphi_t = -r_t V_t - \theta_t \varphi_t \sigma_t,$$

where  $r_t$  is the risk-free interest rate, and  $\theta_t = (\mu_t - r_t)\sigma_t^{-1}$ .

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where  $r_t$  is the risk-free interest rate, and  $\theta_t = (\mu_t - r_t)\sigma_t^{-1}$ .

• different borrowing and lending interest rates  $R_t$  and  $r_t$  with  $R_t \ge r_t$ :

$$f(t, V_t, \varphi_t \sigma_t) = -r_t V_t - \varphi_t(\mu_t - r_t) + (R_t - r_t)(V_t - \varphi_t)^-.$$

- taxes on the profits
- literature on counterparty risk  $f(t, V_t, \varphi_t \sigma_t) = -r_t (V_t - \varphi_t)^+ + R_t (V_t - \varphi_t)^- - l_t \varphi_t^- + b_t \varphi_t^+ - \varphi_t \mu_t$
- the effect of a large seller on the default intensity; ...

Whatever the form of the driver *f*, this non-linear market is incomplete.

Let  $\eta \in L^2(G_T)$  be the terminal pay-off of a European option. It might not be possible to find  $(x, \varphi)$  in  $\mathbb{R} \times \mathbb{H}^2$  such that

- $V^{x,\phi}$  satisfies the self-financing condition and
- $V_T^{x,\phi} = \eta$  (terminal condition)

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Indeed, the pricing Backward SDE

$$-dV_t = f(t, V_t, Z_t)dt - Z_t dW_t - Z_t \sigma_t^{-1} \beta_t dM_t; \quad V_T = \eta,$$

might not be well-defined.

(Here, we have set as usual  $Z_t := \varphi_t \sigma_t$ .)

#### Models of financial markets : Vocabulary

linear complete	linear incomplete
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# Superhedging price of American options

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Let  $\mathcal{T}$  be the set of all stopping times (a.s. in [0, T]).

Let  $\xi \in S^2$  be a given RCLL adapted pay-off process.

# Seller's superhedging price at time 0 $u_0 := \inf\{x \in \mathbb{R} : \exists \phi \in \mathbb{H}^2 \text{ with } V^{x,\phi}_{\tau} \ge \xi_{\tau}, \forall \tau \in \mathcal{T}\}.$

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# Dual characterization of the seller's price

Under a suitable integrability assumption on the pay-off process  $(\xi_t)$  and a suitable assumption on *f* ensuring that  $\mathscr{E}^f(\cdot)$  is monotone, we have

## Theorem (Pricing-hedging duality for the seller)

The superhedging price  $u_0$  for the seller of the American option satisfies

$$u_0 = \sup_{Q \in \mathscr{Q}} \sup_{ au \in \mathscr{T}} \mathscr{E}^f_{Q,0, au}(\xi_{ au}).$$

#### Main objects of the duality formula

Linear case	Non-linear case (f non-linear)
Linear operator $E_R(\cdot)$	Non-linear operator $\mathscr{E}_{Q}^{f}$
Martingale (with respect to $E_R(\cdot)$ )	Martingale (with respect to $\mathscr{E}_Q^f$ )
Set of martingale measures ${\mathscr R}$	Set of measures $\mathcal{Q}$

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# Non-linear *f*-evaluation under *Q*

Let Q be a probability measure equivalent to P.

By the predictable representation property <sup>1</sup>, its density process ( $\zeta_t$ ) satisfies

$$d\zeta_t = \zeta_{t^-}(\alpha_t dW_t + \nu_t dM_t); \zeta_0 = 1,$$

where  $(\alpha_t)$  and  $(\nu_t)$  are predictable processes with  $\nu_{\vartheta \wedge T} > -1$  a.s.

By Girsanov's theorem,

*W*<sup>Q</sup><sub>t</sub> := *W*<sub>t</sub> − ∫<sup>t</sup><sub>0</sub> α<sub>s</sub>ds is a Brownian motion under *Q*, and
 *M*<sup>Q</sup><sub>t</sub> := *M*<sub>t</sub> − ∫<sup>t</sup><sub>0</sub> ν<sub>s</sub>λ<sub>s</sub>ds is a martingale under *Q*.

1. cf. Kusuoka (1999), Jeanblanc and Song (2015)

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- Let  $\eta \in L^2_Q(\mathcal{G}_T)$
- Consider the pricing BSDE (under *Q*)

$$-dX_t = f(t, X_t, Z_t)dt - Z_t dW_t^Q - K_t dM_t^Q; \quad X_T = \eta.$$



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• Let (X, Z, K) be the unique solution<sup>2</sup> of the BSDE (under *Q*).



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## *f*-evaluation under *Q*

For  $t \in [0, T]$ , we call *f*-evaluation under *Q* (at time *t*), denoted by  $\mathscr{E}_{Q,t,T}^{f}$ , the operator defined by :

$$\mathscr{E}^{f}_{Q,t,T}(\eta) := X_t.$$



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• Let (X, Z, K) be the unique solution of the BSDE (under *Q*).

## f-evaluation under Q

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$$\mathscr{E}^{f}_{Q,t,T}(\eta) := X_t.$$

**Remark :** Note that Shige Peng's *g*-expectation is a particular case (applications in risk measures).

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## Definition (Martingale with respect to $\mathscr{E}_{O}^{t}$ )

Let  $(Y_t) \in \mathbb{S}^2_Q$ . The process  $(Y_t)$  is called a (strong)  $\mathscr{E}^f_Q$ -martingale, denoted also (f, Q)-martingale, if

$$\mathscr{E}^{f}_{\mathcal{Q},\sigma,\tau}(Y_{\tau}) = Y_{\sigma}$$
 a.s. for all stopping times  $\sigma, \tau$  such that  $\sigma \leq \tau$ .

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The notion of strong  $\mathscr{E}_Q^f$ -supermartingale is defined in a similar manner.

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## Definition (The set $\mathcal{Q}$ )

An equivalent probability measure Q is in  $\mathscr{Q}$  if : for all  $x \in \mathbb{R}$ , for all  $\varphi \in \mathbb{H}^2 \cap \mathbb{H}^2_Q$ , the wealth process  $V^{x,\varphi}$  is a (strong)  $\mathscr{E}^f_Q$ -martingale.

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#### Remarks :

- The set  $\mathcal{Q}$  does not depend on the driver *f*.
- There is a one-to-one correspondence between the set *Q* and the set *R*.

Under a suitable integrability assumption on  $(\xi_t)$ , and an additional assumption on *f* to ensure the monotonicity of  $\mathscr{E}^f(\cdot)$ , we have

Theorem (Pricing-hedging duality for the seller)

$$u_0 = \sup_{Q \in \mathscr{Q}} \sup_{\tau \in \mathscr{T}} \mathscr{E}^f_{Q,0,\tau}(\xi_{\tau}).$$

# Intermediary results in the proof of the duality for the seller

## The dual value problem

 $\longrightarrow$  Passes through the study of the dual value problem.

Let X(S) be the value at a given stopping time time S of the dual problem, that is,

$$X(S) := ess \sup_{Q \in \mathscr{Q}} ess \sup_{\tau \in \mathcal{T}_S} \mathscr{E}^f_{Q,S,\tau}(\xi_{\tau}) \text{ a.s.}$$

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This is a non-linear mixed control/stopping problem.

## Main steps

- Aggregation step
- Minimality characterization
- Non-linear optional decomposition
- Pricing-hedging duality

Study the dual problem

$$X(S) := ess \sup_{Q \in \mathscr{Q}} ess \sup_{\tau \in \mathcal{T}_S} \mathscr{E}^f_{Q,S,\tau}(\xi_{\tau}) = X_S$$
 a.s.

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### Theorem (Minimality characterization)

• The dual value process  $(X_t)$  is the smallest non-linear  $\mathscr{E}_Q^f$ -supermartingale for all  $Q \in \mathscr{Q}$ , dominating the pay-off process  $(\xi_t)$ .

$$X(S) := \mathop{ess\,\, sup}_{Q \in \mathscr{Q}} \mathop{ess\,\, sup}_{\tau \in \mathcal{T}_S} \mathscr{E}^f_{Q,S,\tau}(\xi_\tau) = X_S \quad \text{a.s.}$$

- Aggregation step
- 2 Minimality characterization
- Non-linear optional decomposition
  - $\rightarrow$  Structure of the processes which are non-linear supermartingales (simultaneously) in all the auxiliary models
- Pricing-hedging duality

## Theorem (Non-linear optional decomposition)

Let  $(\chi_t)$  be an RCLL non-linear optional  $\mathscr{E}_Q^f$ -supermartingale for all  $Q \in \mathscr{Q}$ .

Then, there exist :

- a unique adapted process  $Z \in \mathbb{H}^2$ ,
- a unique nondecreasing optional RCLL process h with  $h_0 = 0$ , such that

$$-d\chi_t = \underbrace{f(t,\chi_t,Z_t)dt}_{-} \underbrace{Z_t \sigma_t^{-1}(\sigma_t dW_t + \beta_t dM_t)}_{+} + \frac{dh_t}{-}.$$

non-linear part

martingale part

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Moreover, the converse statement holds.

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Moreover, the converse statement holds.

Literature : (linear case) El Karoui and Quenez (1995); Kramkov (1996); Föllmer and Kabanov (1998).

(non-linear case) Bouchard, Possamaï, and Tan (2016); Possamaï, Tan, Zhou (2018): M.G. Ouenez, Sulem (2020) Mirvana Griogrova (Leeds) Annecy, 28 June 2022

$$X(S) := \mathop{ess\,\, sup}_{Q \in \mathscr{Q}} \mathop{ess\,\, sup}_{ au \in \mathcal{T}_S} \mathop{\mathcal{E}_{Q,S, au}^f}_{\mathcal{L}(\xi_ au)} = X_S$$
 a.s.

- Aggregation step
- 2 Minimality characterization
- Non-linear optional decomposition
- Pricing-hedging duality and a first infinitesimal characterization

# 1st infinitesimal characterization

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Image: A matrix and a matrix

# Supersolution of a Reflected BSDE with optional non-decreasing process

A process  $Y \in S^2$  is said to be a supersolution of the optional Reflected BSDE with driver *f* and obstacle ( $\xi_t$ ) if

- there exists  $Z \in \mathbb{H}^2$  and
- there exists a nondecreasing optional RCLL process *h*, with *h*<sub>0</sub> = 0 and *E*[(*h*<sub>T</sub>)<sup>2</sup>] < ∞</li>

such that

$$-dY_t = f(t, Y_t, Z_t)dt - \sigma_s^{-1}Z_s(\sigma_s dW_s + \beta_s dM_s) + dh_t; \text{a.s.}$$
$$Y_T = \xi_T \text{ and } Y_t \ge \xi_t \text{ for all } t \text{ a.s.}$$

## Theorem (1st infinitesimal characterization)

The dual value process  $(X_t)$  is the minimal supersolution of the Reflected BSDE with optional non-decreasing process.

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# 2nd infinitesimal characterization

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Image: A matrix and a matrix

#### The 2nd infinitesimal characterization is due to the following result :

A process  $(\chi_t)$  is an f, Q-supermartingale for all  $Q \in \mathscr{Q}$ 

#### iff

 $(\chi_t)$  admits a non-linear optional decomposition

#### iff

 $(\chi_t)$  admits a non-linear predictable decomposition with constraints.

## Reflected BSDE with constraints

- It is possible to characterize the seller's superhedging price as the minimal supersolution of a non-linear Reflected BSDE with constraints.
- This provides a connection to earlier literature on BSDE with jump constraints (Ma, Zhang, ...)

### Supersolution of a constrained Reflected BSDE

Let  $\xi \in S^2$ . A process  $Y \in S^2$  is said to be a *supersolution* of the *constrained reflected BSDE* with driver *f* and obstacle  $\xi$  if there exists a predictable process  $(Z, K, A) \in \mathbb{H}^2 \times \mathbb{H}^2_{\lambda} \times \mathcal{A}^2$  such that

$$-dY_{t} = f(t, Y_{t}, Z_{t})dt - Z_{t}dW_{t} - K_{t}dM_{t} + dA_{t};$$
  

$$Y_{T} = \xi_{T} \text{ a.s. } \text{ and } Y_{t} \geq \xi_{t} \text{ for all } t \in [0, T] \text{ a.s.};$$
  

$$A_{t} + \int_{0}^{\cdot} (K_{s} - \beta_{s}\sigma_{s}^{-1}Z_{s})\lambda_{s}ds \text{ is non-decreasing, and,}$$
  

$$(K_{t} - \beta_{t}\sigma_{t}^{-1}Z_{t})\lambda_{t} \leq 0, t \in [0, T], dP \otimes dt \text{-a.e.}$$

## Theorem (2nd infinitesimal characterization)

The seller's price  $u_0$  is equal to the minimal supersolution  $Y_0$  at time 0 of the constrained Reflected BSDE.

# Duality for the buyer

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## Buyer's superhedging price at time 0

$$ilde{u}_0:=\sup\{z\in\mathbb{R}:\;\exists( au,\phi)\in\mathcal{T} imes\mathbb{H}^2 ext{ with }\xi_ au\geq-V_ au^{-z,\phi}\}.$$

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## Theorem (Pricing-hedging duality for the buyer)

If  $(\xi_t)$  is l.u.s.c., the superhedging price  $\tilde{u}_0$  for the buyer of the American option satisfies

$$\tilde{u}_{0} = \inf_{Q \in \mathscr{Q}} \sup_{\tau \in \mathscr{T}} - \mathscr{E}^{f}_{Q,0,\tau}(-\xi_{\tau}) = \sup_{\tau \in \mathscr{T}} \inf_{Q \in \mathscr{Q}} - \mathscr{E}^{f}_{Q,0,\tau}(-\xi_{\tau}).$$

- G.M., Quenez M.-C., and A. Sulem : European options in a non-linear incomplete market model with default, SIAM Journal on Financial Mathematics, 2020.
  - G.M., Quenez M.-C., and A. Sulem : American options in a non-linear incomplete market with default, Stochastic Processes and their Applications, December 2021.